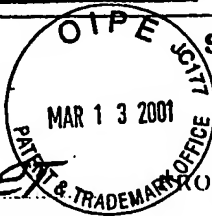


# Apploch Engineers Systems

Pneumatic Convey  
Mechanical Convey  
Automatic Batching  
Controls  
Storage Silos  
Flow Aids  
Mixing & Blending  
Total Turnkey System

PHONE: #215-766-0200  
FAX: #215-766-2455



System and Components  
for  
Handling Bulk Solids

TO: BILL GERHART FROM: FRED COFFEY

CO: PONMOYER TRUCKING No. of Pages (Incl. cover) \_\_\_\_\_

FAX: \_\_\_\_\_ DATE: 2/9/96

RE: \_\_\_\_\_

IF YOU DO NOT RECEIVE ALL THE PAGES, PLEASE CALL US BACK ASAP

## MESSAGE:

BILL - ENCLOSED IS LITERATURE  
ON THE MONITOR CM-3A  
PLUMBBOB UNIT. THE LIST  
PRICE EACH IS \$910.00.

I'LL CALL ON MONDAY WITH  
ADD'L INFORMATION ON THE PLC  
UNIT TO BE LOCATED AT EACH  
SILD FARM AND THE METHOD  
TO ACCESS THE INVENTORY DATA  
FROM YOUR CENTRAL COMPUTER.

*Fred*

P.O. Box 1330, Plumsteadville, PA 18949, Phone (215) 766-0200

BEST AVAILABLE COPY

# Apptech / Engineered Systems



Pneumatic Convey  
Mechanical Convey  
Automatic Batching  
Controls  
Storage Silos  
Flow Aids  
Mixing & Blending  
Total Turnkey Systems

System and Components  
for  
Handling Bulk Solids

PHONE: #215-766-0200  
FAX: #215-766-2455

TO: BILL GERHART FROM: FRED COFFEY  
CO: DONMOYER TRUCKING No. of Pages (Incl. cover) 2  
FAX: 717-792-4191 DATE: 2/12/96  
RE: \_\_\_\_\_

IF YOU DO NOT RECEIVE ALL THE PAGES, PLEASE CALL US BACK ASAP

## MESSAGE:

BILL - IN ADDITION TO THE  
INDIVIDUAL CM-3A PLUMBBOB  
UNITS - ONE PER SILO - WE COULD  
FURNISH A "BLACK BOX" AT  
EACH SILO GROUP. THIS BOX  
COULD TAKE LEVEL SIGNALS FROM  
UP TO 15 SILOS. IT WOULD HAVE  
THE ABILITY TO TAKE READINGS  
ON A TIMED BASIS (ONCE EVERY 9 HRS,  
FOR EXAMPLE) OR ON DEMAND FROM  
YOUR CENTRAL COMPUTER. IT  
COULD ALSO STORE THE LAST 10  
READINGS FROM EACH SILO AND  
TRANSMIT TO YOUR COMPUTER SCREEN  
ON DEMAND, OVER THE TELEPHONE  
MODEM LINE.

THE COST FOR THE TELEPHONE  
SERVICE SHOULD NOT BE EXPENSIVE,

P.O. Box 1330, Plumsteadville, PA 18949, Phone (215) 766-0200

BEST AVAILABLE COPY

SINCE IT IS A "RECEIVE ONLY"  
TYPE OF SERVICE.

THE "BLACK BOX" SHOULD  
COMMUNICATE WITH MOST PC'S.

THE "BLACK BOX" WOULD  
RUN ABOUT \$4200.00 EACH.

IF YOU WOULD LIKE TO  
TALK TO OUR PANEL BUILDER,  
WHO WOULD BUILD THE BLACK  
BOX, AND GO OVER IN DETAIL  
ANY TECHNICAL QUESTIONS THAT  
YOU MAY HAVE, I WOULD BE  
GLAD TO PUT YOU IN TOUCH.

PLEASE CALL OR FAX ANY  
QUESTIONS OR COMMENTS THAT  
YOU MAY HAVE.

Thanks,  
*Jim Coffey*